

W. E. Neal Slate Company dba Neal Slate Co.

Capability Statement

Minority-Owned | 100% Made in Watertown, MN | 100% Made in USA
Est. 1924 – A Century of American Craftsmanship



Company Snapshot

A **minority-owned manufacturer** delivering **custom whiteboards, tackboards, modular wall systems, and trophy/display cases** that transform learning, workspaces, and recognition areas. We serve K-12, higher education, corporate, and government clients with durable, fully customizable, USA-made solutions backed by unmatched service.

- Founded: 1924
- HQ: 2840 Highway 25, Watertown, MN 55388
- Contact: bryan@nealslate.com
- Office: 952-955-3340
- www.nealslate.com



Core Capabilities

- Custom Visual Displays – Whiteboards, markerboards, tackboards built to exact specs
- Wall & Partition Systems – Modular, reconfigurable walls for flexible spaces
- Trophy & Display Cases – Secure, elegant showcases for awards and artifacts
- Turnkey Support – Design, fabrication, delivery, installation guidance

Trusted Customers

- K-12 & Higher Ed – Whiteboards & wall systems for 50+ Midwest districts & universities
- Corporate – Trophy cases & collaborative walls for Fortune 1000 offices
- Government – Secure display solutions for municipal & federal facilities

Why Neal Slate Stands Out

<u>Advantage</u>	<u>Impact</u>
100% Made in USA	Faster lead times, superior quality control
100+ Years in Business	Proven reliability since 1924
Local MN Manufacturing	Rapid response and delivery
Custom-First Approach	No “one-size-fits-all” — every order tailored
Minority-Owned	Meets supplier diversity goals

<u>NAICS</u>	<u>OR</u>	<u>Division 10 Specialties Section 10.11.00</u>
339940		Office Supplies (except Paper) Manufacturing
238900		Specialty Trade Contractors
337127		Institutional Furniture Manufacturing
337211		Wood Office Furniture Manufacturing



Specialties

Whiteboards | Tack Boards | Markerboards | Modular Walls | Trophy Cases | Display Cases | Custom Installations | Collaborative Spaces (Break-Out Spaces)